## **EXHIBIT A**

## Case 4:13-cv-05808-HSG Document 274-2 Filed 12/07/15 Page 2 of 14

| 1  | IN THE UNITED STATES DISTRICT COURT               |
|----|---|
| 2  | FOR THE NORTH DISTRICT OF CALIFORNIA              |
| 3  | SAN FRANCISCO DIVISION                            |
| 4  | FINJAN, INC.,                                     |
| 5  |   |
| 6  | Plaintiff, v. Case No. 3:13-CV-005808-HSG         |
| 7  | v. Case No. 3:13-CV-005808-HSG                    |
| 8  | PROOFPOINT, INC. AND ARMORIZE TECHNOLOGIES, INC., |
| 9  | Defendants.                                       |
| 10 |   |
| 11 |   |
| 12 | HIGHLY CONFIDENTIAL - ATTORNEYS' EYES ONLY        |
| 13 | PURSUANT TO PROTECTIVE ORDER                      |
| 14 | VIDEOTAPED DEPOSITION OF                          |
| 15 | MICHAEL FRANZ, Ph.D.                              |
| 16 |   |
| 17 | November 18, 2015                                 |
| 18 | 9:35 A.M.   |
| 19 |   |
| 20 |   |
| 21 | 50 California Street, 22nd Floor                  |
| 22 | San Francisco, California                         |
| 23 |   |
| 24 | REPORTED BY: INGRID SKOROBOHATY, CSR NO. 11669    |
| 25 | Job No. J0244511                                  |
|    |   |



- Q. And going back to my question, what do you mean by "under Finjan's interpretation"?
  - A. So I believe that Finjan's interpretation of the individual claim terms is broader than my own.
  - Q. And do you provide a -- a different limitation-by-limitation analysis under each interpretation?
    - A. I do not.

- Q. So the exhibits -- those Exhibits A and F, those are under which interpretation of the claims?
- A. They're actually -- as I said, they're actually under Finjan's interpretation, which is the broader one.
- Q. So you do not have a limitation-by-limitation analysis under your own interpretation of the asserted claims, correct?
  - A. I have not distinguished between the two.
- Q. What do you mean, "not distinguished between the two"?
- A. So, you know, since -- since both Islam -- and -- and Abadi actually, you know, have every -- disclose every element, you know, even under the broader terms, that is the -- that's what I'm showing in the -- in the exhibit.
  - Q. So just to be clear, you -- all of the



- exhibits from A1 to H3 are under Finjan's interpretation of the asserted claims and not under your interpretation of the asserted claims?
  - A. You're saying all the exhibits for this patent, or for all of them?
    - Q. For all the patents asserted in this case. I believe it's Exhibits A1 to H3.
    - A. Yes, I -- yes.

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- 9 Q. Please direct your attention -- sorry. Strike 10 that.
- What are your obviousness theories for the '844 and '086 patents?
  - A. That -- written it down -- down there so that -- you know, so Islam, alone and in combination with a lot of these -- a lot of these combinations, makes the -- each of these patents obvious, and also Abadi, alone and in combination with these, makes these asserted claims obvious.
  - Q. Are you referring to paragraph 274 of your report, or 273 in your report?
    - A. 273 and 274, yes.
  - Q. So is it fair to say that one of your obviousness theories is Islam alone renders the asserted claims of the '844 and '086 patent obvious?
    - A. Well, if it anticipates the asserted claim,



| L | then | it | also, | obviously, | makes | them | obvious. |
|---|------|----|-------|------------|-------|------|----------|
|---|------|----|-------|------------|-------|------|----------|

- Q. Is it also fair to say that Islam, in combination with Ji, Necula and Abadi and Thunderbyte, renders the asserted claims of the '844 and '086 obvious?
  - A. Correct.

- Q. And another obviousness theory is that Islam and Abadi alone renders the '844 and '086 patent obvious, correct?
- A. Well, if Islam alone anticipates and Abadi alone anticipates and renders obvious, then, obviously, in combination, they would also.
- Q. And another obviousness theory is that Islam, in combination with Ji and Abadi, renders the '844 and 8 -- '086 patents obvious?
  - A. Yeah.
- So, you know, as I said, Islam and Abadi both, by themselves -- and there's actually a lot of prior art, so, you know, if you want to add more for color, then, you know, there are actually many pieces of -- of prior art that also have important elements that -- that appear in these -- these asserted claims.
- Q. Is it also fair to say that another obviousness theory is that Abadi, in combination with Ji, Necula, Isaak, and Thunderbyte?



- A. I -- that's what I've written there, yes.
- Q. Finally, another combination is that Abadi, in combination with Ji and Islam, renders the '844 and '086 patents obvious?
  - A. Yes.

- Q. Is there any obviousness theories that -- that I did not identify?
- A. Well, if you look at my -- my appendix, you know, I've actually, for -- for each claim term, put a whole list of matching prior art, and if -- you know, if you just look at -- there will be other combinations that also would -- would show obviousness, but if it's -- it's a combinatorial explosion, so I haven't actually listed all combinations; because, as I said, you know, Islam alone and Abadi alone already do the job.
- Q. What do you mean by "a combinatorial explosion"?
- A. Well, there will be other -- you know, you have claim terms and you have prior art that -- that matches these claim terms. So, you know, you -- you could cover these claim terms probably using other combinations because there's so much prior art.
- Q. Can you point me to these other obviousness theories in your report? I believe you said table -- is



| 1  | it Table A or  |
|----|--|
| 2  | A. So the the the Exhibit yeah                           |
| 3  | A1, A2, F1, and F2 are the two tables that show the      |
| 4  | obviousness elements.                                    |
| 5  | Q. So is it fair to say for your strike that.            |
| 6  | So is it fair to say that you have at least              |
| 7  | eight obviousness theories for the '844 and '086 patents |
| 8  | stated here in your report in 273 and 274?               |
| 9  | MR. HAMSTRA: Objection to the extent it calls            |
| 10 | for a legal conclusion.                                  |
| 11 | THE WITNESS: I don't see where you get eight             |
| 12 | from.  |
| 13 | BY MR. LEE:  |
| 14 | Q. I believe you said, for example, the first one        |
| 15 | is Islam alone is is one of your theories and then       |
| 16 | also Islam in combination with Ji and Necula and Abadi   |
| 17 | and Thunderbyte?   |
| 18 | A. So you mean each bullet is one theory, because        |
| 19 | there are ten bullets, not eight. That's why I'm         |
| 20 | asking.  |
| 21 | Q. All right. Ten bullets. All right.                    |
| 22 | Is it is it fair to say that there's                     |
| 23 | you're relying on ten obviousness theories for the '844  |
| 24 | and '086 patents?  |
| 25 | A. Yeah, so these are the combinations that I've         |



| Τ  | is another obviousness theory.                       |
|----|--|
| 2  | And the final one is Miller alone or in              |
| 3  | combination with Kramer and AppletTrap?              |
| 4  | MR. HAMSTRA: Objection to the extent it calls        |
| 5  | for a legal conclusion.                              |
| 6  | THE WITNESS: I'm saying, earlier in this             |
| 7  | report, that Kramer and Miller each anticipate, and  |
| 8  | then, obviously, that makes them they also each      |
| 9  | alone, you know, render the the asserted claims      |
| 10 | obvious, and then these other additional cited       |
| 11 | references again add color to you know, yes.         |
| 12 | BY MR. LEE:  |
| 13 | Q. So is it fair to say that 842 lists at least      |
| 14 | one, two, three, four five obviousness theories?     |
| 15 | MR. HAMSTRA: Objection to the extent it calls        |
| 16 | for a legal conclusion.                              |
| 17 | THE WITNESS: So I provided a table that              |
| 18 | summarizes all the the elements of obviousness, yes. |
| 19 | BY MR. LEE:  |
| 20 | Q. Are are you saying there's there's more           |
| 21 | than these these five obviousness theories listed in |
| 22 | paragraph 842 for the '918 patent?                   |
| 23 | A. So these are specific ones that I've thought      |
| 24 | through. There might be additional ones.             |
| 25 | O. And those are in a those are in a a               |



| 1  | actually detailed in in the table, but these are        |
|----|---|
| 2  | combinations that show obviousness.                     |
| 3  | BY MR. LEE:   |
| 4  | Q. You have at least five different obviousness         |
| 5  | theories listed here, right, in paragraph               |
| 6  | A. I'm showing five                                     |
| 7  | MR. HAMSTRA: Same objection.                            |
| 8  | THE WITNESS: I'm showing five different                 |
| 9  | combinations, yes.                                      |
| 10 | BY MR. LEE:   |
| 11 | Q. And you're just to be clear, you're saying           |
| 12 | the exhibits have more obviousness theories, correct?   |
| 13 | A. The appendices show all the elements, and I'm        |
| 14 | not sure, right now, if there might be additional       |
| 15 | combinations. I haven't worked those through, but, you  |
| 16 | know, since we have two main references that actually   |
| 17 | alone show this, then, you know, this is just           |
| 18 | combinatory theory, but if you have something that does |
| 19 | alone, then and several other elements, there might     |
| 20 | be more combinations.                                   |
| 21 | Q. Any other combinations come to mind?                 |
| 22 | A. I as I said, I haven't worked it these               |
| 23 | are combinations I've actually worked through.          |
| 24 | Q. And just to be clear, these combinations are         |

the basis for your obviousness opinion, correct?



| 1  | A. Correct.   |
|----|---|
| 2  | Q. And that goes for the other patents in this          |
| 3  | case as well, the the various combinations are the      |
| 4  | basis for your obviousness opinion, correct?            |
| 5  | A. Well   |
| 6  | MR. HAMSTRA: Objection: Vague.                          |
| 7  | THE WITNESS: I mean, each combination                   |
| 8  | alone already shows obviousness.                        |
| 9  | BY MR. LEE:   |
| 10 | Q. So there is other combinations as well also          |
| 11 | show obviousness in your report, right?                 |
| 12 | MR. HAMSTRA: Objection: Vague.                          |
| 13 | MR. LEE: So   |
| 14 | THE WITNESS: Okay.                                      |
| 15 | BY MR. LEE:   |
| 16 | Q. I just want to make sure, like, the the              |
| 17 | combinations that we went through, each of these        |
| 18 | combinations are supporting your obviousness opinion in |
| 19 | this case, correct?                                     |
| 20 | MR. HAMSTRA: Objection: Compound, lacks                 |
| 21 | foundation.   |
| 22 | THE WITNESS: Each combination does support              |
| 23 | you know, is additional support, yes.                   |
| 24 | BY MR. LEE:   |
| 25 | Q. And there is multiple combinations, correct          |



| 1  | question again?                                       |  |  |  |
|----|---|--|--|--|
| 2  | BY MR. LEE:   |  |  |  |
| 3  | Q. Sure.  |  |  |  |
| 4  | So I just want to make, like, when you say            |  |  |  |
| 5  | okay.   |  |  |  |
| 6  | One of your obviousness theories is the               |  |  |  |
| 7  | combination of Abadi, Ji, Necula, Isaak, and          |  |  |  |
| 8  | Thunderbyte, so that's five prior-art references.     |  |  |  |
| 9  | A. Yes.   |  |  |  |
| 10 | MR. HAMSTRA: Objection: Misstates the                 |  |  |  |
| 11 | document.   |  |  |  |
| 12 | BY MR. LEE:   |  |  |  |
| 13 | Q. When you say you're relying on this                |  |  |  |
| 14 | combination, you're not saying you're you're relying  |  |  |  |
| 15 | on every single prior reference, right? You're not    |  |  |  |
| 16 | relying on just, say, two or three of these?          |  |  |  |
| 17 | MR. HAMSTRA: Objection: Misstates the                 |  |  |  |
| 18 | document.   |  |  |  |
| 19 | BY MR. LEE:   |  |  |  |
| 20 | Q. Does that make sense?                              |  |  |  |
| 21 | A. So so what I'm saying is that all of the           |  |  |  |
| 22 | inventive concepts in the patent are present in the   |  |  |  |
| 23 | union of these prior-art references.                  |  |  |  |
| 24 | Q. I'm just trying to understand if there's more      |  |  |  |
| 25 | combinations other than the five prior-art references |  |  |  |



```
you identified.
 1
 2
               You know, so are you saying that one
 3
     obviousness theory is the combination of Abadi, Ji,
     Necula, Thunderbyte, and Isaak, but within this
 4
     combination, you're also saying that Abadi and Ji is
 5
 6
     another obviousness theory?
 7
                             Objection: Vaque, misstates
               MR. HAMSTRA:
 8
     report.
 9
               THE WITNESS:
                             That's what I'm saying in the
10
     report, yes.
     BY MR. LEE:
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               Are there any differences between the prior
          Ο.
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     art and the claims at issue in the '844 and '086
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     patents?
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                            Objection:
               MR. HAMSTRA:
                                          Vaque.
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               THE WITNESS: Difference in the -- between the
     prior art and the --
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     BY MR. LEE:
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          Q.
               In the, yeah, claimed invention.
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               Here, maybe if it helps, I'll direct your
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     attention to -- to page 86 of your report?
22
               Do you see the heading "Differences between
23
     the claimed invention and the prior art"?
24
               Do you see that section?
25
          Α.
               Yes, I see that.
```



## 

| 1  | I, MICHAEL FRANZ, Ph.D., do hereby declare               |
|----|--|
| 2  | under penalty of perjury that I have read the foregoing  |
| 3  | transcript; that I have made any corrections as appear   |
| 4  | noted, in ink, initialed by me, or attached hereto; that |
| 5  | my testimony as contained herein, as corrected, is true  |
| 6  | and correct.   |
| 7  | EXECUTED this,   |
| 8  | 20, at,  |
| 9  | (CILY) (Scace)   |
| 10 |  |
| 11 |  |
| 12 | MICHAEL FRANZ, Ph.D.                                     |
| 13 | MICHAEL TRANZ, TH.D.                                     |
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## 

| 1  | REPORTER'S CERTIFICATION                                 |
|----|--|
| 2  |  |
| 3  | I, INGRID SKOROBOHATY, a Certified Shorthand             |
| 4  | Reporter, hereby certify that the witness in the         |
| 5  | foregoing deposition was by me duly sworn to tell the    |
| 6  | truth, the whole truth and nothing but the truth in the  |
| 7  | within-entitled cause;                                   |
| 8  | That said deposition was taken down in                   |
| 9  | shorthand by me, a disinterested person, at the time and |
| 10 | place therein stated, and that the testimony of the said |
| 11 | witness was thereafter reduced to typewriting, by        |
| 12 | computer, under my direction and supervision;            |
| 13 | I further certify that I am not of counsel or            |
| 14 | attorney for either or any of the parties to the said    |
| 15 | deposition, nor in any way interested in the event of    |
| 16 | this cause, and that I am not related to any of the      |
| 17 | parties thereto.   |
| 18 |  |
| 19 | DATED: December 1, 2015                                  |
| 20 | 1051110-1  |
| 21 | Korototata   |
| 22 | INGRID SKOROBOHATY, C.S.R. No. 11669                     |
| 23 |  |
| 24 |  |
| 25 |  |

